

# What are the many benefits of Residential Living compared to Retirement Living?

Checking the real value and benefits of Residential Living can save you time, money, effort and angst. For example, did you realise many retirement and lifestyle villages penalize residents with excessive exit fees of between 20 – 30 %, nullifying your investment opportunity? Do you want to leave you or your children with up to a third less than you started with? A couple who recently moved out of a Retirement Village, ended up with only \$180,000 for their retirement unit, which sold for \$270,000. They LOST \$90,000 in less than 6 years!!! Read about more Residential Living benefits below to maximize your lifestyle choices.

The Palms Residential Park is a well established Residential Living Village putting YOU and your lifestyle choices first. It is an exciting way of life, designed for the over 50's, who are too active and independent for costly retirement village options. The lifestyle is as relaxed or energetic, and as social or private, as you want to make it. Look it over today and see for yourself the many options its residents are enjoying.

<b>Benefits</b>	<b>Residential Living</b>	<b>Retirement Living</b>
1. You own your home completely	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. There are NO EXIT FEES payable - up to 20 to 30% of your selling price	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. There are NO ADDITIONAL COUNCIL, WATER or SEWERAGE RATES to pay	<input checked="" type="checkbox"/>	<input type="checkbox"/>
4. There is NO STAMP DUTY to pay	<input checked="" type="checkbox"/>	<input type="checkbox"/>
5. There are NO LEGAL FEES to pay	<input checked="" type="checkbox"/>	<input type="checkbox"/>
6. You may also qualify for the \$8,500 new home grant - up to June 30	<input checked="" type="checkbox"/>	<input type="checkbox"/>
7. Your home is willable to your family	<input checked="" type="checkbox"/>	<input type="checkbox"/>
8. Investment value is very reasonable	<input checked="" type="checkbox"/>	<input type="checkbox"/>
9. The range, prices, and availability of new and established homes varies, suiting a variety of purchaser needs	<input checked="" type="checkbox"/>	<input type="checkbox"/>
10. When selling, your home is sold privately or through a real estate agent at market value - it is not sold back to the village, and there are no sales fees or deferred management fees charged	<input checked="" type="checkbox"/>	<input type="checkbox"/>
11. There are more options for personalizing, customizing, and developing home sites to suit your tastes	<input checked="" type="checkbox"/>	<input type="checkbox"/>
12. Pay a site fee, but no separate short or long term maintenance fee	<input checked="" type="checkbox"/>	<input type="checkbox"/>
13. Upon leaving, there are no complex remarketing policies, refurbishment requirements, or capital replacement fund, depreciation, management, sales commission, or re-licensing issues, fees and charges	<input checked="" type="checkbox"/>	<input type="checkbox"/>
14. No recurrent charges, such as admin; wages & salaries (staff); property management; food & catering	<input checked="" type="checkbox"/>	<input type="checkbox"/>